

Brand SDI's

3mm April '95

	Basic Shr Dev Indx	GPC Shr Dev Indx	Doral Shr Dev Indx
Developed			
2J0 Atlanta	160	48	112
2K0 Birmingham	235	45	120
5D0 Portland	130	151	62
5C0 Seattle	141	175	60
Michigan	280	25	56
Opportunity			
2M0 Jacksonville	70	110	252
4A0 Pittsburgh	107	99	81
3B0 Springfield	81	320	114
3L0 Tulsa	98	241	161
Less Developed			
1F0 Syracuse	141	62	63
1G0 Buffalo	90	57	101
3S0 San Antonio	61	137	270
Arizona	46	368	83

Appendix

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